TELARUS



Win More Opportunities with Telarus by Your Side

Whether you are a solo technology advisor or a large consultancy, chances are you face the same challenges: limited time, resources, and support to help you grow.

Telarus, a leading global technology services distributor for over 20 years, helps you and your clients qualify, source, and implement the right technology for the greatest impact.

More Wins. Less Worry.

Advisors like you see success like this when they leverage Telarus experts:

29%
average account expansion

33%
higher win rate

3x
increase in deal size

Unlock More High-Value Opportunities, Faster

Telarus' Advanced Solutions and Sales Engineering Teams are the most accredited in the channel and always accessible to help you source new opportunities and win deals before your competition does.

Optimize Resources and Maximize Profit

When you spend too much time juggling back-office tasks and tracking commissions, it's hard to focus on what you do best: Selling. Your team of Telarus experts continually refines best-in-class services and tools to drive better results and strengthen your bottom line.

Stay Ahead of Complexity

As technology evolves, generic support isn't enough. When you partner with Telarus, you tap into deep expertise, tailored education, and extensive supplier relationships that keep deals on track and elevate customer satisfaction.

Accelerate success with Telarus today.