



Your Competitive Advantage for Winning More Deals

Telarus Sales Engineering is every top advisor's secret weapon. With 450+ certifications across the team, imagine this deep bench of experts embedded in your deals, available at the moments that matter most.

We step in when complexity shows up—so you can move faster, answer with complete confidence, and win more often.

- **Sharpen Your Competitive Edge:** The team partners with you to uncover additional customer needs you haven't identified yet, design tailored solutions, validate supplier technologies, and accelerate your sales cycle.
- **Sell with Precision, Win with Authority:** Confidently position the right solutions the first time, with technical support that helps you close with confidence.
- **Expand Every Opportunity:** Quickly turn new industry trends into cross-sell opportunities, giving you more ways to win.

33%

Higher win rate
with Telarus Sales
Engineering

“

Telarus has given me the confidence to talk about new technologies...There's tremendous value in having experts behind you.

- Andy Goethals, Owner
Create Connections, Inc.

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You don't need to know everything. You just need the right experts in the room.

To learn more, reach out to your **Telarus Partner Development Manager.**