



TELARUS

Customer Success



Your Secret Weapon for Customer Retention and Expansion

Telarus Customer Success is a **built-for-you team** dedicated to protecting and growing your book of business.

We stay engaged with your customers throughout the entire lifecycle, while continuously uncovering opportunities to expand services.

How Telarus Customer Success Helps You Win:

- **Higher customer retention and loyalty** through ongoing engagement that strengthens the advisor–customer relationship.
- **Greater revenue protection and expansion** through early risk identification and proactive discovery of opportunities within existing accounts.
- **More time to focus on new deals** by offloading ongoing customer engagement and account management to the Telarus team.

97%

Advisor retention rate after their first Telarus Customer Success engagement.

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Since enrolling in Telarus Customer Success, our renewal rate jumped and we found upsell revenue we'd left on the table for years.

- Orlando Lopez, President Synergy Technology Advisors

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To learn more, reach out to your **Telarus Partner Development Manager**.