



# TELARUS

*Enterprise Services*



## Win bigger deals, manage complex deployments, and deliver repeat business.

Telarus Enterprise Services provides a dedicated team of experts to help you successfully win, implement, and grow your most strategic opportunities.

- Lead with confidence.
- Expand into new solutions.
- Increase your close rates and wallet share.

## Manage Your Entire Customer Lifecycle

Retain full ownership of your customer relationships while our team manages pre-sales, implementation, and retention.

### Pre-Sales

Sales  
Engineering

Pricing &  
Proposals

### Implementation

Project  
Management

Supplier  
Coordination

### Retention

Lifecycle  
Management

Billing  
Support

# 87%

Win rate on complex deals when you engage Telarus Enterprise Services.

Reach out to your **Telarus Partner Development Manager.**