



Built for the Way You Do Business

## Challenges

Technology advisors must keep up with rapid advancements and diverse customer needs in emerging technologies to compete successfully. You need to find the right options that align with customer objectives, make informed strategic and tactical decisions, and identify growth opportunities.

Simultaneously, you are coordinating sales operations like quotes, orders, forecasts, and commissions. Balancing these priorities is essential for driving revenue and ensuring long-term success.

## Solution

Telarus Hub is an all-in-one business management platform that takes the complexity out of selling so you have more time to focus on what matters most – deepening client relationships. With intuitive navigation, complete data transparency, and streamlined sales workflows, it simplifies how you connect with suppliers, utilize tools and education to win more deals, and leverage data-driven insights to grow your business.

## Key Benefits

- **Make better-informed decisions** with complete visibility into your Telarus business.
- **Save time and effort** with easy, quick access to quote, order, customer, supplier, and commission information.
- **Accelerate your sales** by connecting with the right suppliers and Telarus experts to source the best solutions for your customers.
- **Get help when you need it** by quickly accessing Telarus team members across sales, support, pricing, commissions, and supplier management.
- **Increase your selling potential** by leveraging sales and solution experts, leveling up your knowledge through on-demand learning, and identifying upsell and cross-sell opportunities beyond the initial sale.



**With Telarus Hub, advisors can work smarter,  
eliminate inefficiencies, and drive sales success like never before.**

Visit [www.telarus.com/hub](http://www.telarus.com/hub) to learn more and get started today!