



## Telarus AI Readiness Assessment

This assessment helps you evaluate an organization's preparedness for AI adoption. It identifies gaps in strategy, technology, processes, and culture, so you can align solutions to client needs.

### Section 1: Strategic Alignment

Q1. Does your organization have a clearly defined AI strategy tied to business outcomes?

- No strategy in place (1)
- Early exploration, no formal plan (2)
- Strategy exists but not connected to outcomes (3)
- Clear strategy tied to KPIs (4)

Q2. How would you describe executive sponsorship for AI initiatives?

- None (1)
- Some awareness, limited buy-in (2)
- Champions identified in certain departments (3)
- Full executive alignment and funding (4)

### Section 2: Data & Infrastructure

Q3. How accessible and organized is your data for AI projects?

- Siloed, unstructured, and difficult to use (1)
- Partially structured with some integrations (2)
- Centralized but not optimized for AI (3)
- Clean, structured, integrated, AI-ready (4)

Q4. Do you have scalable infrastructure (cloud, APIs, storage) to support AI workloads?

- No, infrastructure not suitable (1)
- Some cloud/modernization efforts underway (2)
- Adequate infrastructure but limited scalability (3)
- Fully scalable cloud-native environment (4)

## Section 3: People & Skills

Q5. Do you have internal teams with AI expertise (data science, ML engineering, prompt engineering)?

- None (1)
- Limited knowledge, reliance on outside partners (2)
- Some expertise in specific domains (3)
- Robust in-house AI talent (4)

Q6. How would you describe employee readiness for AI adoption?

- Resistance or lack of awareness (1)
- Initial curiosity, no training (2)
- Some training initiatives underway (3)
- Organization-wide enablement in progress (4)

## Section 4: Processes & Governance

Q7. Do you have AI governance policies in place (compliance, security, ethics)?

- No policies in place (1)
- Early discussions happening (2)
- Drafted policies but not enforced (3)
- Clear policies, compliance, and ongoing audits (4)

Q8. How prepared are your workflows for AI automation and integration?

- Highly manual, no automation (1)
- Some departmental automation in silos (2)
- Moderate automation, not company-wide (3)
- Automated and AI-enabled workflows (4)

## Section 5: Customer & Business Impact

Q9. How are you prioritizing AI use cases that directly impact customers or employees?

- Not identified (1)
- Brainstorming in progress (2)
- Pilots launched but not scaled (3)
- Clear pipeline of use cases mapped to ROI (4)

Q10. How are you measuring the success of AI initiatives?

- No measurement in place (1)
- Tracking experimental metrics only (2)
- Measuring operational impact but not outcomes (3)
- Comprehensive ROI and CX impact metrics (4)

# Scoring Framework

## 0–10 = Early Stage (Exploratory)

No strategy, minimal infrastructure, little to no AI awareness.  
Focus areas: education, executive buy-in, data foundations.

## 11–20 = Developing (Foundational Work in Progress)

Some initiatives started, but gaps in governance, skills, or scalability.  
Focus areas: one or two pilot projects tied to business outcomes.

## 21–25 = Advanced (Scaling AI)

Strategy and infrastructure largely in place, but adoption isn't company-wide.  
Focus areas: scaling successful pilots, formalizing governance.

## 26–30 = Optimized (AI-Enabled Organization)

AI is embedded into workflows, with measurable ROI across functions.  
Focus areas: continuous improvement, advanced use cases, innovation leadership.

