



Tools

Amplify Your Sales and Operations Effectiveness

The Challenge

Your business requires you to have an intimate knowledge of the market, offerings, suppliers, and processes necessary to work efficiently and effectively. But without the proper systems and tools to support your sales and business operations, keeping up with the market's demands can be challenging. The lack of visibility into opportunities, orders, commissions, and supplier data can hinder productivity, create unnecessary bottlenecks, and lead to underinformed decisions. Furthermore, inadequate sales tools can result in lost sales and follow-on business.

Our Solution

Telarus understands that your business requires more than training, process documentation, and support resources to boost your sales and operations efforts. Telarus Tools is a family of business automation systems and sales utilities designed to increase your productivity in daily business management and accelerate your sales opportunities to close deals. These tools:

- Streamline your sales and customer management
- Match suppliers for each customer's unique solution needs
- Track and pay your commissions
- Price and quote telecom products in real-time
- Manage your customer order lifecycle

Key Benefits

- Spend more time growing your business than tracking it
- Increase the value you bring to your customers
- Trust a predictable commission payment process
- Deliver accurate quotes to your customers every time
- Eliminate uncertainty in your order fulfillment



Tools Portfolio



Contact Telarus today to learn about sales and operations tools that help grow your business.