

## **Cybersecurity**

Secure Business Systems for Today and Tomorrow

## **The Challenge**

The increasing number of cyberattacks has made cybersecurity a top imperative for business across all industries. However, many organizations still struggle to protect their systems due to a lack employee training, modern tactics used by attackers, insufficient risk and compliance policies, and technical vulnerabilities. What's required is a comprehensive and effective cybersecurity strategy that addresses these challenges.



At Telarus, we have a team of experienced cybersecurity engineers and solution experts who are well-versed in the latest technologies and have industry certifications such as CISSP, CISM, CRSC, CCSK, COBIT, and GSEC GOLD. We will equip you with the tools and expertise to identify the impact of loss, harm, and downtime to critical assets, prioritize mitigation activities, and help mature the customer security environment. With access to the best cybersecurity suppliers curated by our experts and Supplier Management team, you can be sure that the solutions you deliver meet the rigors required now and in the future.

## **Key Benefits**

- Demonstrate sales confidence by learning the language of cybersecurity
- Position best-of-breed cybersecurity offerings to win more business
- Showcase the cybersecurity lifecycle to create expansion opportunities
- Extend your credibility with certified, seasoned cybersecurity experts



## **How it Works**

Learn Leading-Edge Cybersecurity Practices

Qualify Customer Needs

Architect the Cybersecurity Environment

Validate Suppliers

Land and Expand

Contact the Telarus Solutions team today to accelerate your customer growth in Cybersecurity.



