

CRESA CLOUD SOURCING AND SAVINGS



CUSTOMER

A law firm with 68 employees in nine offices across the southeast.



CHALLENGE

Need for a data storage solution to meet the needs of 68 users at nine locations.



OUTCOMES

- Delivered a data storage solution to meet the growing needs of the customer.
- Five-year savings exceeded \$200,000

The Relationship

Cresa was introduced to the client from a former employee who recommended they look at ways to streamline data storage and connectivity.

The Challenge

A law firm with 68 employees in nine offices across the southeast needed to relocate its data center. During a discovery call it became apparent that the firm didn't need to relocate its data center, but rather it needed to separate from a shared environment to their own environment. Standing up a more stable network would help improve efficiency and reduce downtime. Also, the firm was not happy with the performance or level of support being offered by the existing provider.

The Solution

Cresa presented a cloud environment to meet the requirements specific to a law firm. Rapscale became the clear choice because of its experience in the legal space and understanding of the client's line of business applications, thus allowing RapidScale to build out the best solution for the client's needs. Once the client learned the level of management and support structure RapidScale offered, it became even more comfortable that RapidScale was the right choice.

The solution included:

2cpu/2gb ram- Active Directory/Domain Controller
4cpu/ 16gb ram- Terminal Servers (3)
4cpu/ 4gb ram- Trial Works/SQL
Windows 2008 and 2012R2 Operating System
TS/RDS CALs
Microsoft Office Standard

1cpu/ 2gb ram- File Server
2cpu/ 4gb ram- Gateway Server
2cpu/ 2gb ram- Quickbooks
Enterprise CloudStorage
RapidScale Management- (7)
Managed Hosted Exchange

The Outcome

Initially, the Law Firm sought a quote from a managed service provider. But when Cresa was brought in to source alternative best-in-class solutions, they were able to achieve a price reduction of 53%. Over five years, savings to the client exceeded \$200,000.

Rapidscale will manage the Microsoft operating system, troubleshooting, and proactively monitor utilization thus ensuring there are no performance limitations around the workload placed on the environment.

RapidScale had a team dedicated to project implementation that worked very closely with the client to ensure a seamless transition. Since the implementation the law firm has enjoyed a more stable environment, improved efficiency and a higher level of support.

